



Bespoke Wines

Winter 2018
Wholesale Price List



France

RHONE VALLEY

E.A.R.L. Burle

2015 Gigondas, Les Pallieroudas

2015 Vacqueyras

2016 Cotes du Rhone

Burle's wines are rustic and hearty, much like the Gigondas that originally gave the area its reputation. This Gigondas comes primarily from the Pallieroudas vineyard, mostly composed of Grenache. A kilometer away another vineyard has a bit of Mourvedre. The average vine age is 60 years. The Vacqueyras is 70% Grenache and 30% Syrah, from a vineyard with 40-50 year vines. The CDR is 70% Grenache and 30% Syrah. Average vine age is 40 years. No fining, no filtration and organic farming. These are big, rich, complex, age-worthy wines with ripe fruit and plenty of tannin.

Font Sarade

2016 VdP de Vaucluse, Blanc

2015 Ventoux

The Viognier from Bernard Burle, Damien and Florent's older brother is a delicious example of the Rhone varietal. The Ventoux is 50% Grenache, 50% Syrah. Both really nice values.

Domaine Bressy Masson

2015 Rasteau

Marie-France Masson's old-school Rasteau (no oak, long elevage, cement, no filtering) is composed of 70% Grenache, 20% Syrah and 10% Mourvedre from their own vineyards just south of the village.

Chateau Cadenette

2015 Costieres de Nimes, Rouge

2016 Costieres de Nimes, Rosé

Certified organic. The Rouge is 80% Syrah and 20% Grenache, tasting of ripe fruit and licorice aromas. The Rosé is 50% Syrah and 50% Grenache, with strawberry and raspberry aromas.

Domaine des Chanssaud

2015 Chateauneuf-du-Pape

Founded in 1826, Domaine des Chanssaud owns 20 hectares of vineyards in Chateauneuf du Pape. Vines average 60 years of age, some of which are 120 years old. Grenache, Syrah and Mourvedre. Certified organic.

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France

BORDEAUX

BORDEAUX SUPERIEUR

Chateau de Brague

2014 Chateau de Brague

A great value with complexity and balance. 80% Merlot, 15% Cabernet Sauvignon, 5% Malbec. Dark berry fruits and cedar.

SAINT-EMILION

Chateau La Grace Dieu

2012 Chateau La Grace Dieu, Les Menuts

This small, family-owned, 13-hectare estate, on the plateau near Pomerol, has been known to insiders for many years. 70% Merlot, 25% Cabernet Franc, 5% Cabernet Sauvignon. Soils are clay-limestone with some gravel. Average age of vines is 40 years. Manual harvest.

LOIRE

Domaine Andre Dezat et Fils

2016 Sancerre, Blanc

2016 Sancerre, Rouge

2017 Sancerre, Rosé

2016 Pouilly-Fumé

Although long considered one of the most respected of Loire estates, the Dezat wines have not been in the US. For years they have had a strong relationship with Berry Bros & Rudd whom I suspect buy enough of Dezat's wines to make selling elsewhere unnecessary. Soil type is limestone, sandy clay and flint. The red is Pinot Noir grown mostly on "Caillotes" (pebbly limestone soils) and matured in oak barrels. The Rosé, also from Pinot Noir, undergoes a short maceration before pressing. Light salmon color, really delicious.

Domaine Octavie

2016 Sauvignon Blanc, Touraine

Charming, small domaine in Southern Touraine whose 5th generation owners, Isabelle and Noe Rouballay, produce this crisp, fresh, aromatic Sauvignon Blanc. Great value.

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France

LANGUEDOC - ROUSSILLON

Domaine Vaquer

1988 Cuvee Fernand

2013 Muscat de Rivesaltes

This tiny estate is located in the foothills of the Pyrenees, within view of the Mediterranean. The “Fernand,” made by Frederique Vaquer’s father-in-law, is 80% Carignan and 20% Grenache. It was vinified in cement and made by a man who believed wines should take time to come around, but last decades. The wine was left in his cellar at 1300 meters at the foot of Mount Puigmal. One morning fifteen years ago Fernand took some samples and drove down the coast to Roses and made his first sale to El Bulli!

Domaine Abbaye Saint-Eugénie

2015 Corbieres (Sold Out)

Old-vine Carignan (70%) with a bit of Mourvedre and Syrah. Powerful little wine with complexity and balance.

PROVENCE

Chateau Barbanau – Clos Val Bruyere

2015 Cassis, Blanc

2016 Cotes de Provence, Rosé

Clos Val Bruyere has seven hectares in one of the A.O.C.’s most optimal locations, with vineyards planted with Marsanne, Clairette, Ugni Blanc and Sauvignon Blanc. The wines are wonderfully perfumed with notes of clementine and acacia. The Rosé is made from Grenache, Cinsault and Syrah. Clay-limestone soils. Certified organic.

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France

SOUTHWEST FRANCE CAHORS

Chateau Pinteraie **2014 Cahors**

A family estate located in Puy-l'Eveque, dating back to the 15th century. 85% Malbec, 15% Merlot. Their vineyard covers roughly 50 hectares with many of the vines about 35 years of age. Thirty-day maceration, barrique aged for about a year, in mostly two to three year-old barrels. Ripe, almost roasted black fruits, pepper and leather.

2010 L'Authentique

This is Chateau Pinteraie's best wine from their oldest and highest terraced, 5 hectare vineyard. 100% Malbec, low yields and a careful selection of the best grapes. It is considered one of the very best Cahors.

LANDES

Domaine D'Augeron **2016 Blanc, VdP de Landes** **2015 Rouge, VdP de Landes** **2016 Rosé, VdP de Landes**

Family run estate in the Landes region, Napoleon's great pine forest of the Southwest. The Rouge is 65% Merlot and 35% Cabernet Franc. The Blanc is Colombard, Ugni Blanc and Gros Manseng. The Rosé is 80% Cab Franc and 20% Merlot. Quite possibly the three most impressive values in our book.

Chateau Laurou **2016 Fronton 'Tradition'**

The AOC of Fronton, located about 20 minutes to the north of Toulouse, is one of the oldest appellations in France and the only one that features, and requires, the Négrette grape. After a relatively brief career in information technology, Guy Salmona purchased Chateau Laurou in 1997 and invested significantly to upgrade the facilities and make needed improvements in the vineyards. Yields are kept quite low for the region, with careful pruning and with the aid of ground cover being allowed to grow throughout the vineyards. The Tradition is 55% Négrette, 35% Syrah and 10% Cabernet Sauvignon. It is fresh and vibrant, with notes of black fruits, violet and licorice. Balanced and supple, it's a delicious everyday wine. Certified organic.



Spain

RIOJA ALTA

Viña Olabarri

2012 Olabarri, Reserva
2007 Olabarri, Gran Reserva

This is perhaps the smallest of the fourteen bodegas located in the town of Haro, home to many of the greatest Rioja estates. The wines are fairly traditional in style and great values. The age of vines is 30 years for the Reserva and 45+ for the Gran Reserva. The Reserva is 90% Tempranillo and 10% Graciano. The Gran Reserva is 90% Tempranillo and 10% Garnacha.

Bodegas de Saenz de Santamaria

2013 Rondan, Crianza

Located in the town of Cenicero, Saenz de Santamaria have extensive vineyards in the hills southwest of the town, planted mostly with Tempranillo, much of which is from vines over 30 years old. Minimal intervention in the wine making produces rather classic Rioja, not at all modern in style yet rich and mouth filling and deeply satisfying to all but the insane.

NAVARRA

Bodegas Lezaun

2016 Tinto
2016 Rosado

All wines are certified organic at this uniquely small, family-run winery located in the northern, Basque region of Navarra. The wines have a terrific balance of purity and terroir at a price the workingman can afford! The Tinto is 55% Tempranillo, 25% Garnacha and 20% Merlot. The Rosado is made from Garnacha. Production is miniscule, shockingly so given the prices.



Spain

EMPORDA

Celler Marià Pagès

2014 Serrasague, Negre

Twelve-hectare estate owned by Rosa and Marià Pagès. In many ways the northern wine-growing region of the Emporda is ideal, dry, sunny, rarely too cold, but with a brutal northern wind, the Tramuntana, howling across the Pyrenees to clear the bugs away. Mostly Garnatxa with a little Merlot and a tiny bit of Cabernet Sauvignon. No oak.

Celler Santamaria – Gran Recosind

2013 Gran Recosind, Crianza

Cellers Santamaria, like Celler Maria Pages, is located in the center of the small village of Capmany. Ultra-traditionally made reds. The vineyards are mostly poor, granitic soils, planted mostly with Garnacha, as well as Carinyena, Tempranillo and Cabernet Sauvignon. Vinification is in cement, the wine then spends a couple years in barrel.

CAVA

Cava Berdié

NV Rupestre Cava

NV Amor Cava Rosé

A small, almost 'boutique' grower/producer of Cava is somewhat of a rarity, but two brothers and a sister run the show here. The Rupestre is made up of Macabeo, Xarel-lo and Parellada. The Amor is an extremely pale rosé made with the same grapes as the Rupestre and the addition of Grenache.

RUEDA

Perla Maris

2016 Rueda Blanc

100% Verdejo filled with juicy citrus, floral and mineral flavors. A true palate-pleaser at an exceptional price.

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Spain

RIBEIRA SACRA

Adega Cruceiro

2013 Cruceiro

Ramon and his wife Puri make a couple thousand cases of wine each year along with their own chorizo, cheese and ham. The vineyards are a short drive away on the south-facing, steeply terraced slopes of the Rio Sil, the most prestigious sub-zone of the D.O., Amandi. The narrow terraces are supported with centuries old stone walls. Mostly Mencia with a tiny bit of Merenzao and Albarello. All three grapes are indigenous to Galicia. Merenzao is little planted, yields little, but produces long-lived wines with a touch of garrigue, spice and minerality. Albarello is also infrequently planted but adds freshness and great acidity.

GETARIAKO TXAKOLINA

Mokoroa

2016 Txakoli

Tiny, family run bodega, on the coast of Northern Spain overlooking the Cantabrian Sea. Intense fruit and a touch of sea breeze. Limited production.

Rezabal

2016 Txakoli Rosé

In 1996 husband and wife team Mireya & Anders Rezabal founded this estate in their native Basque country. The vineyards are on steep hills above the coastal town of Zarautz. The Rosé is 100% Hondarrabi Beltza, the red grape of Txakoli, from their 25 year-old vineyards.

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